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PARTIAL CLIENT LIST

- 3T Holdings
- Aerodirect
- Airwave Communications
- ▶ Best Global Logistics
- Calply
- Cartex
- Celco Manufacturing
- Chino Steel
- ▶ City of Signal Hill
- Commercial Tube and Steel
- Dunbar Real Estate
- Ed Commercial Cabinets
- Focus Real Estate
- Granada Wood & Cabinets
- ▶ JD Coulter Property Management
- Legend Cargo Logistics
- Maple Sales
- Messiah Trucking
- Premier Infusion Care
- Redline Trucking
- Resto-tech
- Rexford Industrial
- South Bay Iron
- Surf Management
- ▶ Terreno Realty, LLC
- Textar Printing
- Triumph Link
- Waste Diversion Industries

TRAUGER RALSTON

Principal

SPECIALIZING IN INDUSTRIAL, LAND, & INVESTMENT BROKERAGE

PROFILE / CAREER HISTORY

Trauger Ralston has over 14 years of Industrial Real Estate experience. After graduating from Occidental College, he went to work for The Heger Company in 2005, obtaining Century Club Honors in 2007 and Senior Associate in 2008. He was later recruited by Lee & Associates in 2010 earning shareholder status by 2013 and where he continues to be one a top 10 performer for the past 5+ years. Transactions each year since his recruiting and currently holds a Principal/ Shareholder Designation position.

His move to the South Bay Lee & Associates office has allowed him better access to his South Bay clients and has also provided the Lee & Associates national network. The lee network has helped him better service his clients by giving him access to local experts in other markets including Las Vegas, Orange, Newport Beach, Inland Empire, Oakland and Downtown Los Angeles. In his Fourteen years he has completed over 200 transactions with a combined value of over \$400,000,000. In addition, he exclusively represents two portfolios which hold over 2,000,000 sq. ft. of industrial space in the Southern California Market.

When Trauger isn't working, he can be found playing golf or spending time with his family. Trauger takes an active role in the life of his three young children, his daughters Devin and Elyse, and his son Owen, by coaching AYSO soccer, volunteering at school, and helping with other extracurricular activities.

Trauger Ralston spent 4 years starting in 2005 specializing in industrial real estate in the Central Market. In 2009 he decided to focus on properties located in the South Bay market of Los Angeles. Working two markets has given him the advantage of knowing two markets that often times intersect. He is an agent who deals in Tenant and Landlord representation with a focus in Investment, logistic based operations and specializing in manufacturing users. Trauger using his experience from his family, brokerage, and property ownership/management has retained a great deal of experience with Development, Management, Investment and Leasing.

PERSONAL ACHIEVEMENTS

• Top Producing Agents of Lee & Associates Los Angeles - Long Beach in 2005-2018

AFFILIATIONS

American Industrial Real Estate Association Member (AIR)

BROKERAGE TEAM

Trauger works with a team of professionals who are also Top Producers in the South Bay.

