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1411 West 190th Street, Suite 450 Gardena, California 90248

License ID: 00936845

PARTIAL CLIENT LIST

- 1st Nationwide Bank
- Abdi-Loyola Medical, LLC
- Adexa Inc.
- Almar Ltd.
- Aviation Blvd. Partnership
- Balzak Corp.
- Behavioral Health Services
- ▶ Borland, Inc.
- Carpenter's Union
- ▶ CD Investment
- Centinela Hospital
- Chandler Real Properties
- Church of the Four Square Gospel
- Continental Development
- Crossroad Holdings, LLC
- CVS Drugs
- D. Appleton Company
- Felix Continental, LLC
- Fritz B Burns Foundation
- Gateway Plaza, LLC
- ▶ General American Insurance Co.
- Glen Fed Development
- Glenborough, Inc.
- Halferty Development
- Hazama Corporation
- Hensel Phelps Corp.
- Hughes Aircraft Mexicana Airlines
- Isaac Development
- Jade Enterprises
- L.A.T. Investment Corporation Inc.

TOM TORABI

Principal

SPECIALIZING IN OFFICE, RETAIL, & INVESTMENT BROKERAGE

PROFESSIONAL BACKGROUND

Tom Torabi is a Principal in the Los Angeles - Long Beach office of Lee & Associates. Tom began his career in 1983 at Equitec Properties in Los Angeles, where he was responsible for the day to day operation of leasing and management of the World Trade Center in downtown Los Angeles and the Union Bank Building in Mid-Wilshire district of Los Angeles.

Before joining Lee & Associates in 1990, Tom was associated with Matlow-Kennedy and South Bay Commercial Real Estate/Dersom Higgins Commercial Real Estate for four years where he earned several top listings and sales distinctions. His major concentration is the retail/commercial leasing and sales investments market, which includes a mix of owners, buyers and tenants clients as well as developers and investors.

Tom has received repeated recognition and numerous awards including Top Producer of the Year (1999), second Top Producer (2000, 2001), Top Five Producers (1997, 1998), Top Associate (1991, 1992, 1995) and Top Five Salesman of the Year (2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010).

In addition, Tom has received several recognition awards from his clients including The Carson Company, Watson Land Company, Gateway Plaza, LLC, LAT. Investment, Remedy Temporary Staffing, Inc., Aviation Boulevard Partnership, Adexa, Inc., Continental Development Corporation, Nova Ortho Med, Inc. Gateway Plaza Shopping Center, Chandler Real Properties and Rubin Puchulski Properties.

Tom has completed more than 1,000 transactions with a total of over \$750 million.

EDUCATION & AFFILIATIONS

Tom attended Cal State University at Los Angeles, where he majored in Marketing & Business Administration.

Tom is an active member of the ICSC, American Industrial Real Estate Association (AIR), CoStar Group, LoopNet, and MLS South Bay. He has served in various board positions for many organizations such as the Chamber of Commerce, AYSO, etc.

He resides in Redondo Beach and enjoys playing soccer, beach volleyball, and biking.



LOCAL EXPERTISE. INTERNATIONAL REACH. WORLD CLASS.



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PARTIAL CLIENT LIST (CONTINUED)

- Lam-Robinson & Company
- ▶ Little Company of Mary
- Los Angeles County
- Marlow Family Trust
- PS Business Park
- Remedy Temp Inc.
- Southern California Properties
 Getty Oil Company (Texaco)
- Sukut Development
- Sunrise Capital Group
- ► TBKN, LLC
- Tony Med, LLC
- ► T.R.F. Development
- Telecommunication Techniques Corp.
- Torrance Memorial Hospital
- Trans America Financial Services
- ► Twin Leaves Development, Inc.
- Union Bank
- Wall Papers To Go
- Walsh Shea Construction
- World Savings & Loan Association

TOM TORABI

Principal

SPECIALIZING IN OFFICE, RETAIL, & INVESTMENT BROKERAGE

PARTIAL COMPLETED OFFICE LEASE & SALE TRANSACTIONS:

- Nova Ortho Med. Inc. 125.000 SF
- Nova Ortho Med. Inc. 65.000 SF
- Adexa, Inc. 40,000 SF
- State of California 25,000 SF
- GSA 60,000 SF
- Union Bank 36,000 SF
- · Larson Training 15,000 SF
- KC Engineering 18,000 SF
- MTR Western 15,000 SF
- Hoyt Organization 13,000 SF
- First Bank 10,000 SF
- Remedy Temp (Corporate office) 86,000 SF
- Remedy Temp (100 branches) 150,000 SF
- Integrated, Inc. 5,000 SF
- Picasso Travel 10,000 SF
- Dr. Jason Yamada 4,000 SF
- Dr. Mike Bardi 15,000 SF
- Torrance Memorial 10,000 SF
- CD Investment, Inc. 57,000 SF
- Superior Medical 10,000 SF

- GAI 20.000 SF
- Mexican Airlines 15.000 SF
- BHS, Inc. 20,000 SF
- Endo, LLC 25,000 SF
- TBKN, LLC 15,000 SF
- Rosehill 22,000 SF
- · Root Vision Endo 10,000 SF
- · Barry Kashfinn DDS 4,900 SF
- · Samani Kelishadi Dental Corp. -15,000 SF
- Dr. Augusto Rojas MD 14,500 SF
- · Kids Fitness 16,000 SF
- · Ifactor Enginerring 6,000 SF
- · SJWBF Lawfirm 5,000 SF
- Marlow Family Trust 20,000 SF
- · Workout Wolrd 20,000 SF
- · South Bay Montessori -10,000 SF
- Pump It Up (Gym) 23,000 SF
- · Dog DayCare 15,000 SF
- U.S. Hybrid 40,000 SF

PARTIAL COMPLETED SALE TRANSACTIONS:

- 23401 Hawthorne Blvd., Torrance 12,000 SF
- 23133 Hawthorne Blvd., Torrance 44,000 SF
- · Albertoni Business Center, Carson 65,000 SF
- 15425 Hawthorne Blvd., Lawndale 43,500 SF
- KBLM Center, Torrance 30,000 SF
- 3661-63 Torrance Blvd., Torrance, 20,000 SF
- Aviation Professional Building, Redondo Beach 17,000 SF
- Western Ave & Imperial Hwy., Los Angeles 20,000 SF
- Lakewood Plaza, Lakewood 9,000 SF
- 3801 PCH Center., Torrance 11,000 SF
- 22240 Palos Verdes Blvd., Torrance 8,000 SF
- 2306 Pacific Coast Hwy., Huntington Beach 11,000 SF

- 19950 Mariner Ave., Torrance 37,000 SF
- Imperial Hwy & Western, Los Angeles 20,000 SF
- 945 W 190th St., Los Angeles 15,000 SF
- 600 Beverly Blvd., Los Angeles 10,000 SF
- 3340 Long Beach Blvd., Long Beach 31,000 SF
- 23000 Crenshaw Blvd., Torrance 22,000 SF
- · 1186 Aviation Blvd., Hermosa Beach 12,110 SF
- 1023 Carson St., Torrance 8,000 SF
- 5830-5848 Bellflower Blvd., Long Beach 10,000 SF
- Fountain Valley Business Center, Fountain Valley
 110,000 SF
- 541 E. Avalon Blvd., Carson 10,000 SF
- 14401 Western Ave., Gardena 18,000 SF

