



# MICHAEL HERNANDEZ

Associate

SPECIALIZING IN  
INDUSTRIAL  
BROKERAGE

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## FULL RANGE OF SERVICES

- ▶ Leasing
- ▶ Sales or Purchases
- ▶ Sale / Lease Backs
- ▶ Leased Investments
- ▶ Built-to-Suit

## PARTIAL CLIENT LIST

- ▶ Lyons and Lyons Properties
- ▶ Dunbar Real Estate
- ▶ America West Properties
- ▶ T&S Properties
- ▶ National Road Logistics
- ▶ Star Fisheries Inc
- ▶ Versa Integrity Group
- ▶ Paige Electric Co

## EDUCATION

UC, DAVIS

- ▶ BA, Communications
- ▶ BA, Psychology

## PROFESSIONAL BACKGROUND

Focused on the South Bay and Mid-Counties Market, Michael specializes in the leasing and sales of industrial properties in Southern California. Experienced with agency assignments, tenant representation, and sales, he advises clients with the in-depth market knowledge and strategy to achieve their real estate needs. His sales background, combined with industry knowledge from a former HVAC and construction career, has made him a tremendous asset to Lee & Associates LA - Long Beach.

## WHY COMPANIES PREFER TO PARTNER WITH US

Celebrating over 40+ years of excellence in commercial real estate, Lee & Associates is the largest agent-owned commercial real estate firm in the nation, with more than 1,300 market experts at its 60+ current locations. Last year's transaction volume exceeded \$14 billion.

Lee & Associates' clients enjoy a comprehensive range of specialized commercial real estate services, including industrial, office, land, multi-family, retail property sales and leasing, investment sales, tenant representation, and logistics.

## WHAT OUR CLIENTS RECEIVE

- LISTENING-Every assignment begins with listening to the client to understand their needs.
- KNOWLEDGE-Performs specific research and analysis and makes recommendations based on a vast knowledge of the marketplace. Utilize an extensive network of associations and research specialists.
- COMMUNICATION - Keeping clients informed and up-to-date on each assignment.
- COMMITMENT - An absolute professional in providing experience, analysis, and advice to guide clients in making the very best real estate decision to achieve their desired results.

## BROAD BASE OF EXPERIENCE

- Family-Owned Companies
- Corporate Tenants
- Owner / Users
- Individuals
- Financial Institutions
- Developers

## AFFILIATIONS

- American Industrial Real Estate Association Member (AIR)
- CCM Member
- University of California, Davis Alumni Association