

JESSE A. LAIKIN, SIOR

Principal

SPECIALIZING IN
INDUSTRIAL, OFFICE, &
INVESTMENT BROKERAGE

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www.lee-associates.com

1411 W. 190th Street, #450

Gardena, California 90248

License ID: 00781096

BROAD BASE OF EXPERIENCE

- ▶ Family-Owned Companies
- ▶ Corporate Tenants & Landlords
- ▶ Owner / Users
- ▶ REITs
- ▶ Individuals
- ▶ Financial Institutions
- ▶ Developers

FULL RANGE OF SERVICES

- ▶ Sales or Purchases
- ▶ Sale / Lease Backs
- ▶ Leased Investments
- ▶ Built-to-Suit
- ▶ Multi-Family Investments
- ▶ Leasing

WHAT MY CLIENTS DESERVE AND RECEIVE

Listening - Every assignment begins with listening to the client to understand their needs.

Knowledge - Performs specific research and analysis and makes recommendations based on his vast knowledge of the marketplace. Utilizes an extensive network of associates and research specialists.

Communication - Keeping them informed and up-to-date on each assignment.

Commitment - An absolute professional in providing his experience, analysis, and advice to guide the client in making the very best real estate decision to achieve their desired results.

PROFESSIONAL EXPERIENCE


Jesse A. Laikin has been active in the real estate industry for over 43 years and specializes in industrial, office, and investment properties throughout Southern California. His clients differ as greatly in size as they do in variety, ranging from individuals and family-owned companies, to Fortune 500 corporations. Mr. Laikin is a graduate of California State University, Northridge and holds a Bachelor of Science in Business Administration - Finance and Management. Mr. Laikin is also a founding shareholder in the Los Angeles - Long Beach office of Lee & Associates since 1990.

LEE & ASSOCIATES COMMERCIAL REAL ESTATE SERVICES

Celebrating over 42+ years of excellence in commercial real estate, Lee & Associates is the largest agent-owned commercial real estate firm in the nation with more than 1,500+ market experts at its 65+ current locations. Last year's transaction volume was over \$32 billion.

Lee & Associates' clients enjoy a comprehensive range of specialized commercial real estate services including: industrial, office, land, multi-family, and retail property sales and leasing, investment sales, tenant representation, and logistics.

PROFESSIONAL ORGANIZATIONS

- Society of Industrial and Office  SIOR
- ProVisors
- Realtors of the National Association of Realtors (SIOR)
- Bob Hope USO at LAX Volunteer
- American Industrial Real Estate Association Member (AIR)
- CoStar Property Group
- Los Angeles Air Cargo Association (LAACA)
- LoopNet.com



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SELECT MAJOR TRANSACTIONS

- Sale of 68,000 square foot industrial building for Great Enterprises, Inc.
- Sale of 86,550 square feet of industrial leased investments for Rexford Industrial Realty, Inc.
- Sale of 350,000 square feet of 11 commercial / industrial buildings to International Airport Centers
- Lease of 135,800 square foot industrial building for CRAVE Entertainment, Inc.
- Sale of 80,000 square feet of two commercial leased investments for Pioneer Associates, LLC
- Lease of 63,000 square foot of office space to Peerless Systems Corp.
- Sale / Disposition of 211,000 square feet of commercial buildings for American Appliance Mfg. Group
- Lease of 62,000 square foot of industrial building to American Water Heater Group, Inc.
- Sale of 58,000 square foot of industrial building for SVG Distribution, Inc.
- Sale of 15,000 square foot of commercial building for Todd Pipe & Supply
- Sale of 62,000 square foot of retail building for Warren Distributing, Inc.
- Sale of 75,000 square foot of commercial building for The Park at LAX
- Lease of 15,000 square foot retail commercial space for Image Clothiers
- Sale of 37,000 square feet of two industrial buildings for Connecting Devices, Inc.
- Sale of 55,000 square feet of two commercial buildings for a multi-family development for CALIFCO, LLP
- Sale of 25,000 square foot of industrial space for Jonas & Associates
- Lease of 37,000 square feet of office / commercial building for Warner Bros.
- Lease of 25,000 square foot of industrial building for Mayesh Wholesale Flowers, Inc.
- Lease of 21,000 square feet of office for Vishay Intertechnology, Inc.
- Sale of 17,544 square feet of office / flex building for Dominguez Investors, LLC
- Sale of 45,000 square feet of industrial building for Terreno Realty Corp.
- Advisory / consulting of 274 apartment rental units - Undisclosed Family Trust
- Sale of 17,883 square feet of retail land for Goldenberg Family Trust

SELECT CLIENT LIST

- Vishay Intertechnology, Inc.
- SVG Distribution, Inc.
- Carlisle Interconnect Technology
- CRAVE Entertainment, Inc.
- Lee & Keiter Development Co.
- Connecting Devices, Inc.
- American Water Heater Group, Inc.
- Dental Alloy Products, Inc.
- Continental Development Corp.
- South Corp USA, Inc.
- Jonas & Associates
- Todd Pipe & Supply
- Sanyo Denki America, Inc.
- Great Eastern Enterprises
- Warren Distributing Inc.
- Sony USA Inc.
- Warner Brothers
- Peerless Systems Corp.
- ReneSola, Inc.
- Rexford Industrial
- Terreno Corp.