



JEFF COBURN

CCIM, SIOR
Principal

**SPECIALIZING IN
OFFICE & INDUSTRIAL
BROKERAGE**

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PARTIAL CLIENT LIST

- ▶ 2h Construction
- ▶ Adler Realty Investments
- ▶ American Red Cross
- ▶ Arden Realty
- ▶ Boys & Girls Club of America
- ▶ Buzz Oates Group of Companies
- ▶ City of Long Beach
- ▶ Custom Building Products
- ▶ Farmeres and Merchants Bank
- ▶ Gunn-Jerkens
- ▶ Jamison Services, Inc.
- ▶ Lincoln Property Company
- ▶ Long Beach Gastroenterology
- ▶ Long Beach Symphony
- ▶ Los Angeles Chargers
- ▶ Manson Construction
- ▶ Memorial Health Care IPA
- ▶ MHP Structural Engineers
- ▶ Onisko & Scholz
- ▶ Senn-Delaney
- ▶ STARS, Inc.
- ▶ Urbana Development
- ▶ WATT Companies
- ▶ YMCA of Greater Long Beach

PROFILE

Jeff Coburn specializes in the sale and leasing of Office and Industrial properties in the Greater Long Beach, South Bay, and West Orange County markets. Mr. Coburn has over 20 years of commercial real estate experience and his value add approach and strong work ethic have established his exceptional reputation in the industry.

CAREER SUMMARY

In October 2009, Mr. Coburn joined Lee & Associates as Senior Vice President and Principal and played a pivotal role in opening the firm's Long Beach office. His previous 7 years were spent at the Charles Dunn Company, where he was continually recognized as one of the company's top brokers. Mr. Coburn gained his first few years of experience in the industry at Matlow-Kennedy Commercial and Newmark & Company. Currently, he co-leads the Office Services Group who represent local and regional ownerships throughout greater Long Beach and West Orange County.

As a Certified Commercial Investment Member (CCIM) and a member of the Society of Industrial and Office Realtors (SIOR), Mr. Coburn is part of an elite group recognized by corporate real estate executives, commercial real estate brokers, agents, lenders, and other real estate professionals as the most capable and experienced brokerage practitioners in any market.

Strategically located on the LA/Orange County line, Mr. Coburn represents landlord/seller and tenant/buyer clients in the South Bay, greater Long Beach and West Orange County market places. Throughout his career, he has helped clients with a variety of real estate advisory services, from tenant representation, acquisition, disposition to re-positioning of real estate assets.

EDUCATION

Jeff holds a Bachelor of Art with an emphasis in Interpersonal Communication from California State University of Long Beach.

COMMUNITY INVOLVEMENT

- Certified Commercial Investment Member (CCIM)
- Society of Industrial and Office Realtors Member (SIOR)
- SIOR Greater Los Angeles Chapter - Board of Directors
- American Industrial Real Estate Association Member (AIR)
- Leadership Long Beach - Past Board of Directors
- Advantage CDC Small Business Administration - Past Board of Director