



BRET OSTERBERG

Principal

SPECIALIZING IN
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PARTIAL CLIENT LIST

- ▶ Factory Motor Parts
- ▶ TLC Luxury Transportation
- ▶ Johnson Health Tech
- ▶ Rexford Industrial
- ▶ Hori, U.S.A.
- ▶ O'Mara Moving
- ▶ Allied Industries
- ▶ Prologis
- ▶ AutoPro USA
- ▶ Solo Foods
- ▶ El Mar Plastics
- ▶ El Mar Logistics
- ▶ Metropolitan Holding Company
- ▶ Marcel George Family Trust
- ▶ Valley of the Sun Cosmetics
- ▶ Hollywood Style
- ▶ Medco Tool
- ▶ JLS Concrete Pumping
- ▶ MicroWorld
- ▶ Kreg Therapeutics
- ▶ AAA Plating
- ▶ Scooter's Jungle
- ▶ Rancho Dominguez Equity LLC
- ▶ Clegg Industries
- ▶ Habitat for Humanity
- ▶ Certi-Fresh Foods
- ▶ Mizati Wheel
- ▶ Mover Services, Inc.
- ▶ Amerigas
- ▶ Panattoni Development Co.

PROFESSIONAL BACKGROUND

Bret Osterberg is a native of Los Angeles who attended Harvard-Westlake High School in North Hollywood and is a graduate of Tulane University in New Orleans with a B.A. in English. He has furthered his education through coursework at UCLA Extension's Real Estate Investment Analysis program. Mr. Osterberg joined the Lee & Associates Los Angeles-Long Beach team in 2003, and is in his 21st year at this office and his 16th year as a Principal and Shareholder. His business focus is in the Industrial marketplace in port-adjacent South Region of Los Angeles, and holds a professional membership in the American Industrial Real Estate Association (AIR).

The wide range of Industrial clientele that Bret has in his portfolio runs the gamut of Landlords, Tenants, Sellers and Buyers of both Industrial buildings and also land for storage and development. His clients come in all sizes, from relatively smaller tenants within the three multi-tenant Industrial Parks owned by Rexford Industrial where he is the Broker Agent to those with significantly large-sized requirements with major loading capabilities. Although the majority of his portfolio of clients are in the Warehousing and Manufacturing and Logistics categories, Bret also has had ongoing long-term relationships with certain specialty clients in the Food Processing and Food Manufacturing realm, and has much experience with those clients and their requirements as well. Bret is also the Southern California Broker for MN-based Factory Motor Parts and has assisted them with transactions in 18 of their locations, including their new 160,000 SF regional facility in Fullerton CA, 50,000 SF in National City, and their main port hub facility of 75,000 SF in Carson. Bret's most current transaction with a National client was the recent placement of Johnson Health Tech, USA, Inc who is based in WI into a 68,000 SF Compton facility as their West Coast Distribution center.

Prior to joining Lee & Associates, Bret spent 14 years in business-to-business sales in the Data-Telecommunications field and has worked for Verizon, GE Capital, and Qwest Communications. Most of Bret's career in outside sales involved implementing "building-centric" communications systems through partnerships with building owners, property managers, and REITs such as Arden Realty, Jamison Partners, Equity Office, Maguire Properties, and The Irvine Company. Through selling co-located broadband services and equipment to tenants of "Class A" buildings throughout Southern California, he succeeded in delivering state-of-the-art LAN-WAN data, voice, and equipment solutions to his clients while simultaneously increasing revenue to the property owners -- who were also his clients.

Bret lives with his wife of 20 years, Jeri, in Culver City and is a Member of the Culver City Chamber of Commerce. He volunteers his time for Church of the Visitation in Westchester as part of the Cornerstone Team and has regularly assisted with charitable events both there and at St. Monica's Church in Santa Monica to feed and clothe the homeless. Bret is also an Elected Official, currently serving as a Chair of the 54th Assembly District Central Committee of LA County. He is also a 25-year participant in LA Municipal Sports through Men's Softball, enjoys golf and tennis, and has competed in sports throughout his life; lettering in Baseball, Football, and Soccer in High School and Played Rugby for Tulane University against other U.S. teams as well as International Matches with Jamaica, Canada, Bahamas and England before-during-after College.